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Dear colleagues,

It's an honour for me to participate in the co-chairman elections to the **SPIBA Legislative and Lobbying Committee**.

As a senior lawyer in Land, Real Estate & Construction practice of Pepeliaev Group, I would like to use my knowledge and experience to add a new direction to LLC Committee activities. The issues, connected with *real estate investments, land-use and ownership, town-planning, construction and re-construction* have always been very important for St. Petersburg, its residents and, by all means, *representatives of the city's business community*.

For example, several important regional legislative acts have been adopted recently, among them:

- [Law No. 447-113 dated 30 June 2010 "On the Procedure for Transferring Land Plots in St Petersburg for Purposes Not Connected with Capital Construction", which affected both the owners and investors.](#)
- [Law No. 388-80 dated 4 July 2011 "On the Amendment of Certain St. Petersburg Laws Regulating the Transfer of Land Plots", which affected strategic investors and PPP-participants.](#)

Being an expert in land law and real estate legislation, I am ready to work closely with other members of the LLC Committee and with other SPIBA members to *identify major problems* that companies face with land and investment legislation in St. Petersburg and the Russia's Northwest *and develop legislative recommendations and initiatives*, to *interact with local government authorities* and draw their attention to the acute needs of business.

I've got a good experience of interacting with regional authorities while helping develop standards, constitutional documents and internal regulations for self-regulatory organizations as St. Petersburg's construction industry moved towards self-regulation.

I also intend to contribute to SPIBA's development by *attracting new companies and individual members in the sphere of real estate & construction* by organizing special events, round tables and discussions devoted to most important issues affecting investors, developers and construction companies.

I would be honoured if you cast your vote for me, thus, giving me an opportunity to develop and promote SPIBA services and provide necessary support to SPIBA members in the investment, legal, real estate and construction area.

**Finally, let me outline briefly my career and expertise:**

- I joined "Pepeliaev Group" in April, 2011 as a Senior Associate in Land, Real Estate & Construction practice. Before that, worked as a Senior Lawyer in "Kachkin & Partners" law firm (since 2008). Have a Degree in Law.
- I provide support in real estate transactions, assist companies engaged in commercial property development and investment projects; represent clients in court. My track record includes advising both major investment holdings and private investors on the structuring of property transactions and on issues involved in the management and operation of real estate. Also, I'm experienced in drafting complex commercial contracts, negotiating the sale, purchase, maintenance and construction of properties, due diligence of real estate.
- Am an associate professor at the Faculty of Law of St. Petersburg State Polytechnic University, where I have taught land law since 2003, and the author of a number of articles in *Khozyaistvo I Pravo, Nedvizhimost i Stroitelstvo Peterburga, Delovoy Peterburg, General Director, The Chief*, etc.